

**ACTIVE\* ESTIMATING SERIES**  
**Webinar#1 – Estimating in the GCCM Environment**  
**APRIL 20TH @ 4:30PM**

Date	Time	Location
4/20/15	4:30pm	1505 Westlake Ave North, Seattle, WA

**Subject Matter Experts**  
*Construction Estimating*



*Hoffman Corporation's senior estimator, who develops and manages MACC's and high level proposals on Hoffman's GC/CM and Design Build projects.*

*Chris Bjork, Hoffman Corporation  
Senior Estimator*



*A seasoned veteran in the construction industry, complemented with strong expertise in Job Order Contracting (JOC) unit price estimating and expert in RS Means.*

*Rory Woolsey  
Quordion  
Group*

**Workshop Objective**

*Sharing best practices around pre-bid activities, match participants with right sized packages on existing projects and pursuits as well as provide ongoing coaching specific to the projects below.*

Agency	Project	Size
Snohomish County	County Courthouse	\$114m
Sound Transit	N140	\$145m
Oak Harbor	WWTP	\$75m
University of Washington	Nano Engineering	\$38m
Washington State Ferries	Coleman Dock	Pending award*



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**Hoffman Corporation scope of work focus that present the greatest opportunities on their current projects and active pursuits are listed below:**

1. Earthwork/shoring	2. Landscaping/Site Improvements
3. Concrete steel	4. Mechanical/Electrical
5. Misc. Labor/material handling	6. Building/Property Finishes

**LIMITED SPACE PLEASE RSVP DEADLINE APRIL 17<sup>TH</sup>**

To RSVP please email [dan@eiwashington.org](mailto:dan@eiwashington.org) the following information.

<b>First/Last Name</b>		
<b>Business Name</b>		
<b>Email</b>		
<b>Phone/Fax</b>		
<b>Trade(s), Specialty, Services</b>	<b>Years Experience</b>	<b>Largest Contract(s)</b>
<i>Primary</i>		
<i>Secondary</i>		
<i>Other Complimentary</i>		
<i>Other</i>		
<b>Public Works Exp.</b>	<b>Years Experience</b>	<b>Largest Contract(s)</b>
<i>Agency</i>		
<i>Agency2</i>		
<i>Agency3</i>		

**If your business trade and/or specialty does not fit the six (6) above categories, please still forward your information and check "NO" the box below.**

- YES**, I will be attending the **4/20 Estimating Workshop** and the information above is current.
- NO**, I will **not** be attending, but would like to be matched with vendors that procure services that I specialize in.