Questions? Call 425-248-4222 Register online at http://bit.ly/vcu2015

Participating Sponsors:

Greater Vancouver Chamber of Commerce

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Northwest Small Business Transportation Resource Center (NWSBTRC)

808 134th ST SW Suite 101
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(425) 248 - 4222

United States Department of Transportation
Office of Small and Disadvantaged Business Utilization
Northwest Small Business Transportation Resource Center

WSDOT

GROW YOUR BUSINESS

Learn TIPS from the Professional!

Surety & Fidelity Association of America (SFAA), the U.S. Department of Transportation, Northwest Small Business Transportation Resource Center and WSDOT present

BONDING EDUCATION PROGRAM WORKSHOP

Tuesday, June 16th 2015
Wednesday, June 17th 2015
4:00 PM - 8:00 PM

Greater Vancouver Chamber of Commerce
1101 Broadway St #100
Vancouver, WA 98660

Free Admission

Complimentary Dinner will be provided

Program Objectives

The U.S. Department of Transportation Bonding Education Program (BEP) is in partnership with SFAA to help small businesses become bond-ready. The BEP consists of classes designed to address what businesses need to do to become bond-ready, including one-on-one sessions with surety bonding professionals to help assemble the materials necessary for a complete bond application. This program is tailored to businesses competing for transportation related contracts. The target audience includes small and emerging contractors in the transportation field. However, the program is open to all contractors seeking to expand their business and run their operation more effectively.

List of Classes

One-on-one session with bonding producer, prime contractors, and small business resources by the end of the class.

Tuesday, June 16, 2015

Bonding Fundamentals / Bonding Overview

Brandon Bush | Propel Insurance

This class focuses on what surety bonds are and the various types of surety bonds. How to begin the process of obtaining a bond, the role of the agent/producer and underwriter, the prequalification process, the 3 "Cs"- Capital, Capacity, and Character-.

Best Practice on Bidding U.S. DOT Funded Projects

Kiewit Bridge and Marine Team

In this course, the attendees will learn on how to set up and execute a winning bid, Participants will also understand the science and art of assembling an estimate.

Wednesday, June 17, 2015

Construction Accounting and Financial Management

Daryl Knox | AKT CPA

Participants will learn about Construction accounting concepts as well as the preview of the job costing and financial accounting. Participants will also learn about Accounting for job cost, work-in-progress (WIP) Schedules, percentage of completion, Revenue recognition and developing financial statements.

Tips for Improving Credit for Contractors

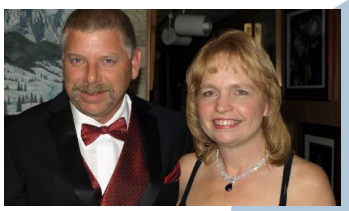
Charles White | Corporate Credit Builders, Inc.

Testimonials...

Richard Barrientos | Electrical System Solutions Inc. | Seattle BEP 2014 Participants

"I was glad to participate in the Seattle BEP workshop. It was insightful and expanded greatly the information my company needs to make the next step in leveraging our assets to larger government projects. As a small emerging company, the knowledge we gained in participating in this training opened our eyes to what may be our greatest potential for growth in the coming years. ***The workshop was well thought out and it helped us fill in the gaps of information that not only showed that we as small and minority owned business' are wanted and are supported to do things right the first time for US DOT or any other government agency."***

"We attended the workshop back in July 2014 with no bonding and after intensive one-on-one assistance from bonding producer and NWSBTRC team we have been bonded for $200,000 single and $400,000 aggregate. In October we were awarded our 1st Public Works contract and with the help of bonding producer, we were able to get our P&P bond taken care of in less than a week. The process was a little overwhelming at first but the bonding producer helped us through every step. Because of the help we will easily be ready for their next project. ***Thanks to NWSBTRC team for their awesome information at the workshop. We learned a lot and are much more prepared for the future."***



Joseph and Kimberly Dalrymple | DCS INC. | Idaho BEP 2014 Participants

Erica Norton | Your Home Concierge | Seattle BEP 2014 Participants

"The Bonding Workshop I attended gave me an in-depth understanding of a subject of which I had no prior knowledge. It was well structured and every person who lectured was easy to understand and available for questions. ***This workshop benefited my company greatly and gave me new goals to set for my company's future. Thank you NWSBTRC!"***