

ACTIVE* PROFESSIONAL DEVELOPMENT SERIES
*Accessing business with the government through
Job Order Contracting (JOC)*

NOVEMBER 17TH @ 5:30PM

SEATTLE VOCATIONAL INSTITUTE



Rory Woolsey
Gordion Group

A seasoned veteran in the industry, complemented with strong expertise in Job Order Contracting (JOC) unit price estimating and RS Means (the construction unit price guide which is also owned by the Gordion Group).

Job Order Contracting (JOC)

JOC can eliminate time-consuming, costly aspects of the traditional public works process for repair and renovation of public facilities through the use of unit price books and work orders, and avoids requiring separate contracting actions for each small project.

Date	Time	Location
11/17/15	5:30pm	2120 South Jackson Street, Seattle WA 98144

WORKSHOP OBJECTIVES

- ✓ *Sharing best practices around Job Order Contracting*
- ✓ *Time and Cost Efficiencies*
- ✓ *JOC Flow Process*
- ✓ *Owner and Contractor Benefits in JOC*
- ✓ *Unit Price Data and Adjustment Factors*
- ✓ *Matching participants with right sized packages on existing projects and pursuits as well as providing ongoing coaching specific to active JOC contracts*



- ✓ *Share program partner resources that can assist small business accelerate growth*

LIMITED SPACE PLEASE RSVP DEADLINE NOVEMBER 13TH

To RSVP please email dan@eiwashington.org the following information.

<i>First/Last Name</i>		
<i>Business Name</i>		
<i>Email</i>		
<i>Phone/Fax</i>		
<i>Trade(s), Specialty, Services</i>	<i>Years Experience</i>	<i>Largest Contract(s)</i>
<i>Primary</i>		
<i>Secondary</i>		
<i>Other Complimentary</i>		
<i>Other</i>		
<i>Public Works Exp.</i>	<i>Years Experience</i>	<i>Largest Contract(s)</i>
<i>Agency</i>		
<i>Agency2</i>		
<i>Agency3</i>		



The **Entrepreneurial Institute of Washington** is a Washington State based non profit that provides small businesses professional development with a focus on capacity building with small, M/W/DBE firms. The **Active* Professional Development Series** was developed in response to comments made by small business owners over the last two decades concerning the benefit of exposing business owners, their workforce and students to opportunities on real projects.

For more information the **Active* Professional Development Series** and other EIW programs email dan@eiwashington.org or visit www.eiwashington.org.