GOVERNMENT CONTRACTING ESSENTIALS SERIES

Held Regularly On Line

To register

<u>washingtonptac.org</u>

Events Calendar

Laying the Groundwork

To view on line anytime

washingtonptac.org

Webinars

Questions?

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Laying the Groundwork

An Introduction to Government Procurement

- Who are you selling to?
- What are they buying?
- How do they buy it?

Get these and other questions answered at this fun and lively basic introductory class.

WHO SHOULD ATTEND: Small business owners who know nothing about government procurement. This class will lay the ground work for you to decide if government contracting should be in your future.



