OMWBE Access Equity Open House
July 28, 2022
10:00am-11:30am

>> Welcome, hello, everyone. And thank you for spending time with us. We'll go ahead and get started at 10:03, just to give everyone a chance to log in and get settled. So, at 10:03, we'll get started.

>> We'll give it one more minute and we'll get started at 10:03.

It is 10:03, so let's go ahead and get started. Welcome. And thanks for spending the next 90 minutes with us today to discuss Access Equity. I have the great privilege of serving Washingtonians as the Deputy Director at the Office of Minority and Women's Business Enterprise and I'm the Executive Sponsor of this project.

Next slide, please.

Before we dive into the agenda, a few housekeeping items, we have 90 minutes together. Vanessa is providing Communication Access Realtime Translation, or CART support. Vanessa, can you describe how to use CART for everyone.

>> Okay. So, I will do that. So, I dropped a link into the chat and if you just click on that, it will open up -- your web browser and you will be able to see, as you can see on the screen, exactly this...there is a way we can integrate this into Zoom for next time. But, here's how we're doing it this time.

>> Great. Thank you, Doug.

There will be a Q&A session. So please hold your questions until the end. Or you may use, of course, the chat function to enter your questions and we will answer them during the Q&A session. We will be checking the chat throughout this session.

And just a few last things, please stay muted when not speaking.

Headphones are definitely recommended for better audio hearing. If you experience delays, try checking your internet connection or turn off your video to reduce the amount of bandwidth being used and this session will be recorded.

More importantly, sit back, relax and get ready to learn about this project to build our equity program.

Next slide, please.

The purpose of today's open house is to provide you with a background of the project, why it's important to Washingtonians and the value it brings and where we are at with the implementation of Phase 1. We'll have a few live demos, discuss next steps and have plenty of time for Q&A at the end.

Next slide, please.

>> Sorry for the interruption. Doug, can you start the recording?

DOUG MORA: Yes, thanks for the reminder.

>> For the first time in state history, Governor Inslee directed state agencies to center their 21-23 budgetary packages and legislation proposals around equity. The governor put agencies on a path to dismantle inequities, committing to a better life for all. Success, small and diverse businesses help make our economy and our families more resilient, strengthening our communities and improving the quality of life for all Washingtonians. This supports the Subcabinet for Business Diversity, as well as OMWBE and all agencies.

Washington's diversity is one of our greatest economic strengths and a lot of businesses have not enjoyed equal access to State contracting opportunities.

The governor's Subcabinet for Business Diversity was formed in 2015 to address inequity in state contracting and conducting a statewide Disparity Study for Public Works, goods and services, as well as client services.

The number one recommendation of the disparity study was to implement an electronic data collection and monitoring system for state agencies and educational institutions to fully-capture all their diverse spending. We call this system Access Equity. And that is what we're here to talk about today.

In addition to taking a first step towards streamlining data reporting, Access Equity will track contracts to the subcontractor level, which represents a sizable amount of spending for MWBEs. This will allow agencies to monitor goals by contract, collect inclusion plans from Prime vendors and community with the vendor community about opportunities and active solicitations while driving vendors back to WEBS and inviting and tracking attendance of vendors at pre-bid conferences.

Again, this system will help us get more granular with our data, collect more data and work towards a culture of accountability and meeting aspirational goals.

With that, I will turn it over to Timolin.

TIMOLIN: Thank you, Sarah. Access Equity is being implemented as a part of a forward-thinking effort to modernize and standardize enterprise reporting. There are gaps in the current ways that does not accurately count spending with diverse businesses. In addition to streamlining the reporting process for diversity spending, Access Equity will help agencies identify qualified vendors and provide automated tools to perform outreach to these businesses and to share these opportunities.

Next slide.

Thank you. OMWBE is working with B2Gnow now to implement Access Equity. B2Gnow is a nationally-recognized business-to-government software provider. B2Gnow also maintains OMWBEs, Directory of Certified Businesses. This turn-key solution significantly reduces staff time and cost allowing us to focus on helping public agencies meet their diversity goals.

B2Gnow meets the guidelines for the One Washington program and is being used by the Department of Enterprise Services, Public Works, Washington State Department of Transportation, the City of Seattle, the Port of Seattle and Sound Transit. Contractors working with these departments are already familiar with the system and have vendor accounts, which will help make the transition easy.

Access Equity includes several modules that will be training your teams to use. Beginning with contact compliance, Outreach and Event Management. We will introduce go-planning to your teams.

Next slide.

The benefits of Access Equity, the benefits are that it's automated, Access Equity provides an online portal for agencies and colleges to report electronically, including contracts that have subcontracts. The system will standardize data reporting, reduce errors in manual reporting processes and cut down on the amount of time on data-cleaning efforts.

It also helps with improved business outreach, public agencies and institutions of higher education will be able to conduct direct outreach to certified businesses to share bidding opportunities. It also provides realtime access to diverse spending reports. Right now, data is reported annually, long after the fiscal year has ended. Access Equity will allow Washington to close its equity gap faster by monitoring spending data on an ongoing basis. This will allow prompt responses of data requests from agencies, legislatures, stakeholders and the public.

Next slide.

Overview of key roles, there are four main profiles for your staff members as users, depending on their roles their perform with their job duties. Each agency can have up to two agency admins, who will act as change agents. Contracting staff will enter contracts and vendor information into the system and perform quality control. Outreach manager will maintain vendor contacts.

Primes and subcontractors will have profiles in the system, making it easier for them to learn about bidding opportunities.

Next slide.

Next slide? Thank you.

Agency readiness, contract compliance. So, when we get to the system training, we will walk your teams through entering real contracts into the system, started with contracts that have subcontractors. OMWBE recommends that agencies require their Primes and subcontractors to enter their own information. You need to specify this requirement in your contract language. Agencies can enter the Prime and subcontractor data themselves.

OMWBE is providing training with the help of B2Gnow. Those training dates are to be determined.

Next slide.

Thank you.

What is a subcontractor? You may be wondering what exactly is a subcontractor. Or do we even work with subcontractors? That answer might surprise you. Here are two examples of subcontractors in areas where they may not be expected. The team assisting implementation of Access Equity is a perfect example. OMWBE contracted with Onit Management Consulting to provide expertise, but some of the consultants on the Onit team are, in fact, subcontractors. Only subcontractors that are OMWBE-certified can be counted towards diverse spending goals.

Another example is PPE. If you have a purchase order for 100 cases of latex gloves and your supplier only has 75, we recommend using our database to locate a business and give that name to the vendor and state that if the inventory is not available, please reach out to the contract agent and we will give you a referral to a certified business.

Next slide.

[Audio cutting out].

Next slide.

>> I have to pause here, one moment, please...

>> No problem.

>> Okay.

TIMOLIN: Okay. So, this is the exciting part of our open house. We're going to demo key features of Access Equity. There are many more features, but for the purpose of the broad audience we have in attendance today, we want to make sure we cover features you soon become more familiar with. We have Nikoel Stevens, who will walk us through the contract compliance module and Doug Mora, who will walk us through the

Outreach module. As a reminder, feel free to put any questions in the chat during the demo and we will take all questions at the end of each demo.

Without further ado, Nikoel, please take it away with the contract compliance demo.

NIKOEL STEVENS: All right. Is everyone able to see this?

>> Yes.

NIKOEL STEVENS: Okay. Great. So, this is what our portal looks like. This is the business system, or Access Equity. And I'm just going to show you a few features, in here, that give you an idea of what the system is capable of and what you'll be using it for. So, I'm just going to log in. You won't have this view. We have this because this is all of the agencies and colleges that are currently in the system. You'll just see your own when you log in. I'm going to go ahead and log into WSDOT's so I can show you some live contracts, because they do have some live ones in here.

When you log in, you'll be able to personalize this and see a few, different options. On mine, I have contracts and it shows me how many contracts that I have put into the system. So, I have a cool, little feature there. I'm going to come over here to "view" and we're going to look at the contracts. When you first log in, it'll show you only the ones that are assigned to you. If you want to see everything, you just unclick that button right there and here we are. So, we've got all of the contracts that are currently in the system. You've got a few different drop-downs to view different things. You can look at open or closed. You can -- if you know the title of the contract you're looking for, you can just search by the first letter or the number of it. You can do the same thing with the Primes. And then -- I have to move my little Zoom window out of the way. You can look it up by upcoming end date, you can view it by amount. It defaults to the highest amount, first, and you can switch that and it will show you the lowest amount first. You can see the start and end date, as well, which is kind of cool, little option.

I'm just going to click in one of these and we can look at the different things you can view in the contract. There are a bunch of different tiles up here where you can look at different pieces of it. This is the main view where it's kind of got a summary, you've got your contract title, your contract number, the award date, the award value. If we go to "view," it's just got a little bit more options of detail that you can see. If we go click on the subs...you can see all of the subcontractors that are currently on this contract. Up in the corner, you can see how much has been paid so far and how much is going toward that minority -- the diverse business credit, depending on what certification they choose to -- to monitor, to add to the contract. So that's usually going to be dependent on your contract inclusion plan. If you ask for a contract inclusion plan, they will be able to tell you how much they're planning on spending with different diverse businesses and you'll just put that number in the system and it will calculate for you how much has gone toward that with every payment.

And so, all your subcontractors, you can see, some of these have subcontracted part of their work on the contract to another business. You can see which ones are certified, right here. We've got the original amount on the top and the current amount on the bottom for each of these subcontractor payments. You can see if they're included in the goals or not. You can see if they've passed all their audits and you can see which ones have gotten their final payment already.

And from right here, you can manage view, edit and more. So then we're going to go over here to "reporting," and there is just a huge list of reports and you can also set up favorites, if you just go back to the same [Indiscernible] reports over and over, that, and your favorites there, there is a huge list of reports that B2Gnow offers already. They take a bit to cycle and get everything loaded. I'm going to go ahead and switch over here to my PowerPoint and show you...a couple of reports that I pulled the screenshots. So, this one is contracts payment for credit summarized by department type, goal type, ethnicity and gender. The departments are going to be dependent on your organization. I reached out to all of you recently and asked to make sure we have the right departments to use and assign contracts to. Contract type, contract category. You can see the goal types here. The vendor type is just prime, ethnicity, gender, payment amount for this period. I did it for June of this year. You also can export this to Excel, if you want, probably a lot easier if you want to look for something specific than scrolling through the whole report.

And then, if I can come down to this report -- I just pulled one of the summaries. It doesn't look exactly like this, I had to cut and paste in order to get it all on one page. You can see for the month of June, you can see how many payments have gone -- much payments have gone to these different goal types. You can see the ethnicities that are represented. This goes on for many pages because it adds every single vendor that's in here and it will break it down for you if you want to look at each one individually.

So, that is the end of my piece and I'm going to turn this over to Doug to show you what Outreach looks like.

DOUG MORA: Great. Thanks, Nikoel. So, Outreach has three, main parts to it. And, hopefully you are seeing my screen. It doesn't look like it is. Can you see my screen? Let me try this again...

>> I can see the Demo Outreach slide.

DOUG MORA: Oh, good. Thank you. All right. So, Outreach has three, main components, you can build vendor lists, which are exactly as the name implies, a list of vendors. But you can group them by procurement type. So, you can have them at the ready for when you have a procurement opportunity, which is when you would use an Outreach Campaign. You can send an email message to a group of vendors, direct them to WEBS for more information, but you can also include links and a nice text editor feature in that. And, finally, events. When you have, for example, a pre-bid conference, an event that you want to use invitations and RSVPs for.

So, I have some screenshots here -- and I'll give you the live view in a sec. So, when building a vendor list, you just give it a name, view management, control settings. Then...search for vendor is very similar to our existing search site, but with a little bit more nuanced capabilities. Select your vendors to add to the list and then get ready to move on to a campaign.

So, let's take a look at what a vendor list looks like. So once you've built them, you can add vendors to them using the search feature. If you've used our OMWBE search before, you know to select the certifications that count towards State goals. There are five of them. So, select those. And what I like about this, building the vendor list, is that you can put a radius of a ZIP code. If you want vendors within five miles of this Seattle ZIP code, you can do that setting. And I want some training vendors...and you get a quick search and results will show how many vendors meet those criteria...and, looks like I've got 72 training vendors. I could have also set for active certifications, but since I didn't, what I may want to do is just select just the ones that are active...and then add them to my vendor list. And they are now in my vendor list and ready for when I have a procurement opportunity.

So, that's building a vendor list and so you can see, these are all the vendors on that list. So, then when I have a procurement, I would set up on Outreach Campaign and you can name it whatever you want, whatever your agency's -- or entity's -- naming convention is. If you have a procurement tracking number or a description here, just a quick title for it, do your settings and start entering the information. Some comments that the vendors would not see, so just things you want to retain inside. This is related to whatever bill number or RCW change that you need to implement, whatever that is. But then, this really should bring it home as, it really is sending an email distribution. Do your message subject and that will be in the email. You can change that. It's going to send it from OMWBE@diversitycompliance.com.

A nice setting you can do is change the "reply to" email. If you have a shared inbox or an individual contract or program manager, that would be the person to respond, to manage responses or questions or inquiries. Ownership in editing settings. Here's what I was saying about the text editor, it looks very much like a Microsoft product, you can link to WEBS, drive them to WEBS for more information, which is, I think, a strong recommendation for that.

And then finally, if you have events, not just for pre-bid conferences, in this case, it's an example. So, you can name the event, describe it, you can do some nice settings for, for example, send the Zoom information or if you have a physical address, only upon RSVP. This could be used for pre-bid conference. You can use this to set up events to vendor fairs, other trainings. This is an important one to set correctly. There's a drop-down here. That way, when we pull reports, we can pull out, for example, pre-bid conferences, which don't really count as outreach, procurement awareness.

The other thing I want to mention down here is you can set notifications. Event RSVPs, you don't have to use them all. You can have one before the event and then one day before the event and that's it. Or, you can use all your -- all your reminders. And you can do a thank you, a follow-up -- a little follow-up email after the event. These are nice and automated. They are the same as whatever you put in the other text, so pretty straightforward.

Actually, I've seen very many event management platforms in my career and this is probably the simplest, easier to use and yet very powerful and flexible. So, really nailed it on this one, so I encourage you to check out the events. We're actually going to be using these for our toolkit workshop invitations, switching away from Eventbrite.

You can filter out the pre-bid conferences. This is showing outreach report. You can have different levels of details. You can see who managed outreach and see what the topic was.

So, getting started on this, if you're inter -- I think it's a great way to get introduced to the platform, building a vendor list is low-risk. It won't push any visible information out to any vendors. It won't bug them with emails. You can build a vendor list and just get comfortable in Access Equity by doing that. And, they're easy to delete. I was showing our production site, here, of our existing vendor list. You can see, we have some test ones in there. They're easy to delete so this is a great way to just get comfortable with the system. If you're interested in doing that, check with your agency's account administrator or check with me and I'd be happy to get started on using vendor lists.

Once those are built and you have a procurement coming up, you can build an outreach campaign and get that text in there and that's when things would go out to the vendor list, so that's next-level. And then managing events, this is actually something you could start using now if you have some pre-bid conferences coming up and if you've been using some other platform like Eventbrite, I'd be happy to huddle up with you on switching over to using the event management platform.

So, with that, I'm going to hand it over to Jessica, our Project Manager, to talk about what's coming next.

>> Excellent. Thank you, Doug. All righty. So, I may be new to some of you. I know I've met some of you in different settings. I started with the project on July 5th and am bridging the gap between the exit of the previous project manager and potentially a new, internal project manager coming soon so it's good to be here with you all and just wanted to walk through what's coming up next in the next couple of months.

So, I recognize that the Access Equity work has been going on for quite some time and I'm happy to share that we are getting quickly closer to the Go-Live of our Phase 1 with the Phase 1 agencies. So, we are working, hand-in-hand, with B2Gnow, the vendor who is implementing Access Equity for us, to finalize anything else that remains to be done to get Access Equity to a place that it's ready to launch to the Phase 1 agencies. So, we just have a couple of decisions that need to be made on items that will help us define what the rest of our timeline looks like and then we can set that Go-Live date and establish our Go-Live plan.

So, we're in the process of doing that now. And as soon as we have those dates, we'll definitely be communicating them out. As part of some of our final activities, here with Phase 1, we're looking at what does support for the agencies and support of Access Equity technology look like after we go live? So, we're defining our post-Go-Live model. Charles Wells has been having conversations across the agencies, getting you up to speed on the change agent network and what that will look like so we'll be kicking that off in the very near future. Once we know our Go-Live date, we'll be able to distribute our training. We'll be able to pepper in these remaining activities and get all that information out to you.

Just before we go live, we'll complete a review with the Office of the CIO and then we will go live with Phase 1 of the Access Equity project and after that, some celebration across the team, we will move forward with that model looks like and schedule some sessions to collect lessons learned. We'll do that internally, as a project team and also connect with all of our Phase 1 agencies so as we continue rolling out Access Equity across the remainder of the State agencies, we can make sure that we are continually improving.

Definitely more information to come. If you have any specific questions about anything from a project management perspective, I am in the Global Address book. You should be able to find me under "Jessica Loving."

From there, I think I'm passing the baton back to Sarah.

SARAH: Thank you, Jessica. So, we wanted to talk a little bit about the monthly newsletter, if you're interested in staying in the "know" and getting updates about Access Equity, as well as the information about the tools for equity, please be sure to sign up for our Supplier Diversity Newsletter. There will be a link in the chat.

And next slide, please.

So, this does conclude the Access Equity Open House. We'd like to open it up for questions now. So, let's go ahead and start off with any questions in the chat. I saw one question -- and I think Doug has already answered. Doug, do you still want to read the question aloud and the response?

DOUG MORA: Yes. Lisa, my friend my DSHS, asked if you get an Outlook -- if you can add the Outlook directly -- if you can add your event directly to Outlook and I think the answer's "no," B2G can correct me. It doesn't give you the option in the interface there. But what it can do is those who RSVP to the event, it will give the option to add to your Google Calendar, Office 365 or Outlook Calendar.

>> So, this is Adrian. That is correct, Doug. Just to confirm.

DOUG MORA: Cool. Thank you, Adrian.

>> Uh-huh.

>> Great information to know. Thanks, Doug.

Any other questions in the chat?

>> Thank you, Sarah. No, there are no more questions in the chat. But please don't forget that I posted the link for the Supplier Diversity Newsletter.

>> Thanks. This is the time to unmute and ask questions related to the live demo, what's coming up...

>> I actually have a question [Indiscernible]. Currently, we are working off of [Indiscernible] codes and I would like you to respond, in chat, if you're familiar with [Indiscernible] Codes or if you'd be interested in having NIGP commodity code. We'd really like to hear your feedback on that. Thank you. I guess it wasn't a question, but more of a statement. But please enter your feedback in the chat.

>> Okay. So you already saw that. Okay.

>> I think it's definitely helpful to standardize. I think that is probably a whole workgroup or maybe some type of action team that we come together and take a look at. Codes are the industry standard to determine if businesses are small. Totally get that it's not commonly used in the goods and services so how do we kind of bridge the gap between the two?

>> Just -- Sarah, Jaime said, in the chat, One Washington data collection will be based on -- based on NIGP. So, yes, that would be preferable. However crosswalks exist so ultimately the data can be translated as a reporting stage.

>> Looks like Jaime's hand is up? Hi, Jaime.

>> Hey. Thanks for this presentation. I really appreciated it. You know, the codes categorize what the firm's classification is and the NIGP code is what you're procuring. There may be firms that are

categorized in one code but are able to supply commodities across a wide variety of NIGP codes. That really is where the rub is. The NIGP codes do a better job of narrowing in what we're trying to buy and which firms are likely to buy that.

>> Thank you. There's another question, in the chat, from Cindy. Any possibilities to firms to sell, certify and have their amounts count towards goals?

>> That is a great question. Currently, you must be a certified business to count towards agency goals. I think that's a very -- a question that could -- could also be an action team or something that we take a look at in the future. But currently, you must be certified through OMWBE to count towards those participation goals listed on your annual -- annual reports.

>> Sarah, this is Will with DSHS. I saw a note that the program is set up to make sure agencies don't have a ton of extra workload with this system and I really appreciate that, very much. I think it's important to focus on the other side, as well, and make sure it doesn't add additional hurdles for contractors that we're trying to do business with. We, at DSHS, are taking a close look at what vendors are required to do in this system, what registrations, what reporting, and making sure those don't become major hurdles. Vendors are required to jump through a lot of hoops to contract with the State.

I guess the question is, how are you guys making sure that that is not becoming a burden on the vendors we want to do business with?

>> That's a really great question, Will. We have anecdotal, we don't have anything, you know, necessarily data-driven, from many conversations that Timolin and I have had, but I guess they're particular with vendors on the Public Works side. B2Gnow is viewed positively in that vendors, it's a way in which they can -- if payments are not being made timely, it can be highlighted so I think that's a really good question. We're going to have to take a look at maybe some community feedback or business feedback, if it is creating some type of undue burden. Most of the Primes on the Public Works side, again, are used to

this system. I think Timolin mentioned how many other State agencies and public entities are using.

Timolin, I see your hand up?

TIMOLIN: Yes. Thank you, Sarah. So, I've looked at feedback in regards to B2Gnow and the impact on subcontractors because we do not want to -- you know -- overburden our certified businesses and what I found is that a lot of small business have said that B2Gnow is really appreciated because they have so many different options -- I mean, they have smartphone options so they're not spending a lot of time, you know, going back to the office, entering the information into their -- into their laptop. They're able to do it in realtime and so that's kind of the feedback I've received, that it's made their work easy -- easier. And, they are thankful that they are having a system in place that monitors their relationship between the Prime and them.

>> Any questions? Keep them coming for us, please.

>> Sarah, the -- I'm sorry if I pronounced this wrong, Delano asked, will the recording be shared after the meeting?

>> Team, I believe that is the plan. Anyone want to speak to that question?

>> It will be shared. I believe it's going to be posted on our website.

>> I'm scrolling through the list, trying to see if anyone has their hand up. Feel free to unmute and ask your questions.

>> Um, Traci fuller put in the chat: I appreciate all the support I have received from Doug and Nikoel.

>> Great feedback. Thank you so much, Traci.

>> Um, Doug has a question for everyone. Is anyone using Eventbrite -- okay. Is anyone using Eventbrite, or similar, for pre-bid conferences?

>> Hey, Doug, this is Will. Honestly, I find Eventbrite really difficult to use. The way they do registrations and accessing the meetings has already been a really big challenge for us. So, I think we'd end up probably using Teams or Zoom or one of the standard meeting

platforms.

>> Yeah, thanks, Will. I'm curious about -- because what we've been using event for, in the past, is to get registration and RSVPs and then drive them to, like, Zoom or Teams for the actual meeting so we weren't actually using Eventbrite's meeting platform, but I'm curious if you've used any kind of invitation or RSVP management system or is it an Outlook meeting invitation, like, for pre-bid conferences? Or other outreach efforts, where you might have meet and greet events?

>> I think our process has been to send out the direct link. It's just making things accessible and adding layers of complexity just makes it more difficult for everyone to be involved. Ultimately, our goal with pre-bids is to get as much information as we can. We send direct links and provide that information, both on our solicitation documents and directly to vendors who request it.

>> Great. Okay. Thank you. One thing I didn't catch in my screenshots was you can set up the event and get a link that you can share in emails to get them to -- for the RSVP. Okay. Cool. Just -- good to hear about how you're managing events and pre-bid conferences. I appreciate that.

>> Any questions about the use of the outreach module? The use of compliance?

>> I think it might just be easier for everybody, once they're actually using it, to have some kind of better opportunity to ask questions when they're actually engaged with the system on a regular basis. It looks great. But hands-on will probably generate a lot more questions.

>> That's great feedback.

>> I was just going to say, Doug and I are planning on working with all of you who need any extra help or guidance or whatever. We'll be giving you a guide that should hopefully walk you really well through it. We'll be here, ready and waiting for you.

[Laughter].

>> Well, I wanted to leave the Q&A portion open as long as

possible. One, last call, maybe. Any additional thoughts, questions? And as Nikoel and Doug mentioned, there will be training dates to be determined, but Doug and Nikoel will be available as you start using the system, as often as necessary to support you.

>> We plan to use if for our supplier orientation outreach.

>> I think that's a great use of the outreach module. We're really excited to see how that -- how that works for you, Claudia.

>> Thanks. Hopefully the vendors appreciate the opportunity to use it, as well. Thanks. We've been working with Doug so I want to give a shout-out to his participation. He's great. Thank you.

>> Right back at you, Claudia.

[Laughter].

>> Hi, this is Ray with University of Washington. First of all, really appreciate the time and the resource information provided in this very helpful session. So thank you, and the team, for that. I have a broader question. We may not have the solution. But I'm curious, at a higher level, I know that this is a very intense and very robust project. One Washington is a very intense and very robust project. From your perspective, how do you see the two things sort of intersect or does it intersect? Or is that something on the roadmap? I don't know if you can speak to maybe a higher level directional question like that. Thank you very much.

>> Great question. And thank you so much for asking. When we started embarking on this project, we did coordinate with One Washington and the functionality of the contract compliance module is just not there in the Workday vendor. So -- and, as you mentioned, this is only a small portion of the reporting. This is only the subcontractor dollars for the compliance module. OMWBE is still responsible for that annual report of spend for all M and WBEs. We do that through enterprise reporting. Colleges use a different system through WaTech. Both of those systems collect that direct payment to a certified business or a non-certified business and for many years, OMWBE has manually collected that subcontractor data. You all get an email from us every August/September

saying, hey, it's that time of year again. Please give us your subcontractor data. We get very few responses, likely because there's not a system to capture it. We're talking about millions of dollars so sometimes it's not captured or fully-captured. The data is not necessarily clean when we receive it. Sometimes it includes some of that direct spend so we're removing that. So, this is only a piece of that larger report, as you eluded to, Ray.

We anticipate -- at this stage -- being able to have B2Gnow kind of bolt on to the One Washington but that really is to be determined. We are looking at maybe a Part 2 and we're requesting funding for feasibility to look at our overall annual report and how we generate that and what makes the most sense for OMWBE.

I'm not sure if that helped, Ray, or not, but just acknowledging that, yes, this is a smaller portion of that report and we are taking a look at how OMWBE, in the future, will bring all of these various systems together into one for one report for us.

>> Thank you, Sarah. Yeah, that's very helpful. As you know, I asked the question with a little bit of self-interest in mind. University of Washington is embarked on a journey to set up our instance of Workday Finance in July 2023. So, I am especially interested, recognizing that the current state, these are two, separate systems. Sometime in the future, when the stars align, I think, I guess, if that's a better term, the system should be talking to each other and leveraging the -- any data network, any pipeline so we could avoid -- again, what you pointed out, a manual input process. But I understand that that is a Phase 2 or maybe a Phase 3 project. I appreciate your insight and thank you, and best of luck with the projects.

>> Any additional thoughts, final words before we close out today? Well, we do absolutely appreciate your time. The questions that we received, we'll be using what we heard today and what we hear, kind of in our one-on-one conversations with all of you, to develop a Frequently-Asked questions document so be on the lookout for that resource and more to come as we get closer to Go-Live.

The last several years, continued to shine an unnecessary light on the inequities, I want to thank you for standing in solidarity with our agency. We all much march on and become change agents. Thank you for taking the first step in adopting this system and supporting future implementation of your colleagues. Take good care, everyone. And thanks for attending today.