



Port of Seattle®



2021 VIRTUAL ADVANCED PORTGEN GOODS & SERVICES TRACK

SEPTEMBER 16 - OCTOBER 28 | THURSDAYS | 1:00-4:00 PM

REGISTER TODAY!

In partnership with the US DOT NW SBTRC, the Port of Seattle presents the 2021 Virtual Advanced PortGen Workshop series. This multi-week workshop training program will provide education to small, minority and woman-owned firms focused on Goods and Services. The workshop series will utilize subject matter experts that are leaders within the industry.

The seven-session workshop training program will cover key technical & professional skills that are essential for effective management of the company. Participants will be introduced to procurement and networking opportunities with the Port of Seattle, other public agencies and prime contractors.

PARTICIPANTS WILL LEARN SKILLS IN:

SESSION 1
SEPTEMBER 16

BUSINESS TAX & FINANCIALS
PORT OF SEATTLE - PURCHASING

SESSION 2
SEPTEMBER 23

SELLING TO FEDERAL GSA
OMWBE - STATE / FEDERAL
CERTIFICATION

SESSION 3
SEPTEMBER 30

SELLING TO DES
PREPARE A WINNING PROPOSAL

SESSION 4
OCTOBER 7

LEGAL - CONTRACTING
INDUSTRY NETWORKING

SESSION 5
OCTOBER 14

E-COMMERCE FUNDAMENTALS
PRIVATE SECTOR CERTIFICATION
NW MOUNTAIN MSDC

SESSION 6
OCTOBER 21

IT SECURITY FOR SMALL BUSINESS
PORT OF SEATTLE - IT

SESSION 7
OCTOBER 28

RESOURCES & NETWORKING
NETWORKING W/ PUBLIC AGENCIS &
PRIME CONTRACTORS

Registration Questions

Contact: Leslie Miller • 360-584-6314 • olympic@washingtonptac.org

Two tracks are being offered for: Good & Services and A&E firms. Firms are allowed to register for both tracks if interested or applicable to your line of business.

THANK YOU TO OUR SPONSORS

