

PROCUREMENT

POWER HOUR

Contracting & Conversations

Sponsored by

JACOBS

Procurement Power Hour is a monthly program designed to connect government contractors/subcontractors with like-minded peers and procurement professionals to discuss ideas, challenges, successes, and more, to advance their success in the government contracting arena. Each month's facilitated discussion will have a different focus, but any business is welcome. Attendance is free, and pre-registration is encouraged.



January 10 | Communicating with Agencies & Primes

Our conversation will focus on how to best engage with small business advocates and buyers from federal government agencies and prime contractors, not limited to the DOE Hanford Site, but including other agencies (Army Corps of Engineers, NAVFAC, etc.). Attendees are encouraged to share methods that have worked for them, as well as challenges they face, to improve their communication tactics.



February 14 | Minority-Owned Businesses/8(a) Program

Minority-owned small businesses, and those seeing utilization of minority-owned small businesses, are encouraged to attend to relationship-build and discuss ways to leverage their status in the government contracting marketplace. Attendees can also discuss benefits, lessons learned, etc. related to the SBA's 8(a) program.



March 21* | Mentor-Protégé Programs

Our conversation will revolve around the SBA's All-Small Mentor-Protégé Program, including potential opportunities this program presents, challenges with taking part in it, ideas for identifying a mentor (or protégé), and much more.

*Moved to 3rd Thursday due to Alliance Northwest

2nd Thursday of every month | 8:30 - 9:30 am
Tri-Cities Business & Visitor Center - Bechtel Board Room
7130 W. Grandridge Blvd., Kennewick, WA



Register at washingtonptac.org
Questions? Call 509.736.0510 or email
info@tricityregionalchamber.com

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