



TOOLS FOR EQUITY

In Public Spending

Forecasting Workshop

April 13th, 2023

Requirements

- **Executive Order 22-01** – Review, incorporate, and adopt, as appropriate, the Washington State Tools for Equity in Public Spending.
- **RCW 39.19.060** – Compliance with public works and procurement goals—Plan to maximize opportunity for minority- and women-owned businesses
- **RCW 39.26.090(6)** – Encourage and facilitate the purchase of goods and services from Washington small businesses, microbusinesses, and minibusinesses, and minority and women-owned businesses to the maximum extent practicable
- **DES Policy POL-DES-090-06** – Supplier Diversity



TOOLS FOR EQUITY

In Public Spending

- Outreach
- Internal Processes
- Subcontractor Inclusion Plans
- Statewide Contracts
- Forecasting

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FORECASTING



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- Help businesses meet the state's needs
 - Useful for agencies to prepare for Outreach efforts
 - The process is still in development.

The Process



Collect Data

Enter the Data

Post to Agency
Website

Poll Time!



- Where are you on the forecasting journey?
- What is your agency's revenue source?
- Are you the designated Supplier Diversity point of contact for your agency?

DES

POLICY REQUIREMENTS



- “Forecasting” is a method used to assess and determine which goods and/or services an agency will need in the future (i.e., in the next 12 months).
- Works with agency budget office, agency supplier diversity leader(s), and program staff to create a Forecasted Needs Report.

See the Template in the [Supplier Diversity Handbook](#), as well as the [Tools for Equity in Public Spending](#).

Forecasting

In Scope & Out of Scope



In Scope

- All competitive purchases
- Sole Source
- Non-competitive purchases that contain a statement of work
- Non-competitive Purchases over \$20,000 (other than sole source contracts):
 - Direct Buy
 - Client Services Contracts

Out of Scope

- Statewide Contracts (including two-tier contracts)
- Emergency Purchases
- Interagency Agreements (IAA)
- Current Contracts unless being rebid
- Contract Amendments

The Forecasting Template



- Template provided as a Tool
- Forecasting from July 1, 2023 to June 30, 2024
- Forecasting is forward-looking and should not include contracts already in place – except for those that are being rebid in FY24
- Data must be posted by October 1, 2023 to your website
- You may post sooner, or update your Forecasting template as needed (suppliers would like it done more than once a year)
- If you don't have the information put "Unknown" or leave blank

Collecting Data

A Conversation



- Corinna Cooper, Department of Enterprise Services
- Arjean Travis, Puget Sound Partnership
- Tammie Wilson, Labor and Industries

Supplier Diversity Toolkit 2023 Workshops



- Subcontractor Inclusion Plans – May 11th
- Statewide Contracts – July 20th
- Forecasting – August 24th
- Internal Processes – September 28th

10:00 to 11:30

OMWBE Supplier Diversity is continuing to find ways to make it easier for state agencies and educational institutions to track and report spending with certified minority- and women-owned businesses.

Contact Us:

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