



Agency Supplier Diversity Inclusion Plan • Calendar Year 2022

Agency: Consolidated Technology Solutions (WaTech)

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Agency Supplier Diversity Inclusion Plan

Summary Statement:

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Specific measures the agency will take to increase participation of certified businesses:

Outreach events with the M/WBE community associations, vendor, and industry organizations

- WaTech, through the Contracts and Procurement staff will continue to engage in vendor outreach by identifying current vendors that could potentially be Minority or Women Owned and encourage those vendors to consider OWMBE certification.
- WaTech will identify potential OWMBE vendors from the last two years of procurements and encourage consideration of OWMBE certification.
- WaTech will participate whenever practicable in OWMBE activities - especially with OWMBE outreach to the technology sector.
- WaTech will perform outreach to veteran certified firms to encourage W/MBE certification if applicable.

WaTech strategies to obtain our goals

- WaTech will continue to allow for electronic bid response submission, therefore, reducing administrative overhead for vendors interested in responding to CTS bids.
- WaTech will continue to allow for right-sizing insurance requirements for the transaction being purchased.
- When appropriate, WaTech will continue to negotiate limitations of liability clauses to ensure clauses are not unduly burdensome and act as a deterrent for small businesses.
- WaTech will continue to engage the reseller market when practicable, instead of only engaging the Original Equipment Manufacturer.



- WaTech will plan acquisitions, when practicable, so that more than one OMWBE certified business could perform the work.
- WaTech will continue to encourage vendors to subcontract with M/WBE firms when possible.
- WaTech, when feasible, will add the total procurement amount to the WEBS posting with the intent of enabling vendors to assess the opportunity based on procurement cost.

WaTech will conduct the following training, activities, policy work, or other activities, which are designed to promote M/WBE inclusion

- WaTech will maintain its internal policies to reflect WaTech’s intent and current goals.
- WaTech will include OWMBE information in its procurement trainings to internal staff.
- WaTech will place an OWMBE informational note and a link on the WaTech vendor-facing website.

FY21 Participation of M/WBE and Veteran

MBE 1.03%	MWBE 0.00%	WBE 2.32%
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FY22 WaTech Participation Goals

MBE Goal 1%	MWBE Goal .75%	WBE Goal .5%
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