



**Goal for FY24: 5.46%** WaTech strategies to obtain our goals

- WaTech will continue to allow for electronic bid response submission, therefore, reducing administrative overhead for vendors interested in responding to CTS bids.
- WaTech will continue to allow for right-sizing insurance requirements for the transaction being purchased.
- When appropriate, WaTech will continue to negotiate limitations of liability clauses to ensure clauses are not unduly burdensome and act as a deterrent for small businesses.
- WaTech will continue to engage the reseller market when practicable, instead of only engaging the Original Equipment Manufacturer.
- WaTech will plan acquisitions, when practicable, so that more than one OMWBE certified business could perform the work.

**Business Diversity Spending Goal Plan FY24 - [Governor's Supplier Diversity Subcabinet approved best practices](#)**

**Summary Statement:**

WaTech endeavors to maximize opportunities for OMWBE certified business by continuing certain established practices such as identifying current vendors that could potentially be Minority or Women Owned and encourage those vendors to consider OWMBE certification, participate whenever practicable in OMWBE activities - especially with outreach to the technology sector and perform outreach to veteran certified firms to encourage W/MBE certification if applicable. WaTech will continue the following strategies in contracting right-sizing insurance and limitation of liabilities language in contracts, continue to search the reseller market in lieu of going to the OEM directly and encourage sub-contracting. Additionally, to meet the requirements of EO 22-01 and further increase our diversity spend, WaTech's Contracts and Procurement staff will leverage all the tools necessary, and assistance as needed to implement EO 22-01. Although not complete, WaTech's efforts are on-going and we have already initiated several changes to increase diversity

**Steps your agency has completed to prepare for forecasting and steps remaining:** WaTech has harvested data from its internal applications regarding contracts expiring within the fiscal year. This data is being transferred to the forecasting Reports Template Excel spreadsheet. Once complete the template will be published to the agency website. Additional effort is focused on identifying additional data about future needs and projects to include in a subsequent iteration of the template.

**How are supplier diversity efforts managed within your agency**

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  - When appropriate, WaTech will continue to negotiate limitations of liability clauses to ensure clauses are not unduly burdensome and act as a deterrent for small businesses.
  - WaTech will continue to engage the reseller market when practicable, instead of only engaging the Original Equipment Manufacturer.
  - WaTech will plan acquisitions, when practicable, so that more than one OMWBE certified business could perform the work.
  - WaTech will continue to encourage vendors to subcontract with M/WBE firms when possible.
  - WaTech, when feasible, will add the total procurement amount to the WEBS posting with the intent of enabling vendors to assess the opportunity based on procurement cost

**Progress to Implement EO 22-01:**

**Outreach to OMWBE Certified Businesses:**

