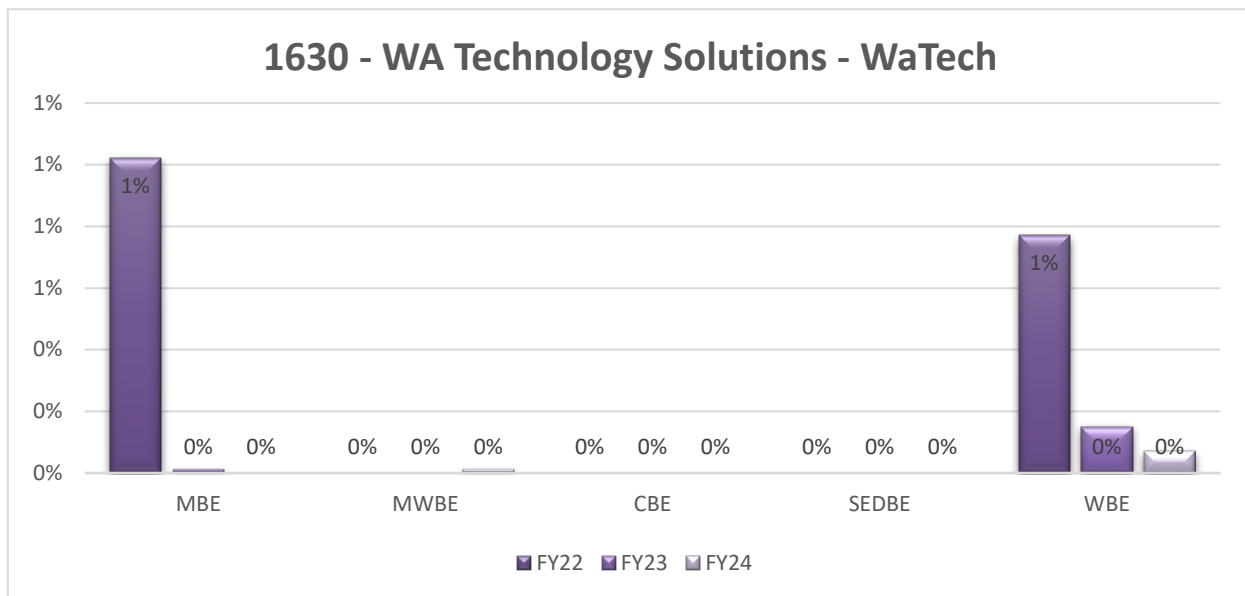


**FY25 Business Diversity Spending Goal Plan – WaTech**  
[Governor's Supplier Diversity Subcabinet approved best practices](#)

**(Agency graph showing spend comparison from FY22, FY23 and FY24)**



**FY 2023 – No spending goal established**

**FY 2023 – 13.30%**

**FY24 Spending Goal – 5.46%**

**FY24 Actual Spend – 0.07%**

**FY25 Spending Goal: 1.91%**

**Summary Statement:**

WaTech endeavors to maximize opportunities for OMWBE certified business by continuing certain established practices such as identifying current vendors that could potentially be Minority or Women Owned and encourage those vendors to consider OWMBE certification, participate whenever practicable in OMWBE activities - especially with outreach to the technology sector and perform outreach to veteran certified firms to encourage W/MBE certification if applicable. WaTech will continue the following strategies in contracting right-sizing insurance and limitation of liabilities language in contracts, continue to search the reseller market in lieu of going to the OEM directly and encourage sub-contracting. Additionally, to meet the requirements of EO 22-01 and further increase our diversity spend, WaTech's Contracts and Procurement staff will leverage all the tools necessary, and assistance as needed

to implement EO 22-01. Although not complete, WaTech's efforts are on-going and we have already initiated several changes to increase diversity spend.

**Steps your agency has completed to prepare for forecasting and steps remaining:**

WaTech has harvested data from its internal applications regarding contracts expiring within the fiscal year. This data is being transferred to the forecasting Reports Template Excel spreadsheet. This template is published to the agency website. Additional effort is focused on identifying additional data about future needs and projects to include in a subsequent iteration of the template.

**How are supplier diversity efforts managed within your agency:**

These efforts are managed by the agency's Contracts & Procurement staff. While they are managed by the Contracts & Procurement staff we are trying to change agency processes to have our service owners rethink how they reach out to OMWBE certified business.

**Is your agency currently using the Outreach Module in Access Equity for marketing and connecting with Diverse Businesses?**

No, but we are currently using the Contract Compliance module in Access Equity and encourage our Prime vendors to reach out when they see an opportunity.

**Are you using the Contract Compliance module in Access Equity to report your contract & purchase orders that include subcontractors (including statewide contracts)?**

Yes, we currently only have one vendor in Access Equity. We are hopeful to get more.

**How does your agency track efforts to notify businesses about purchasing and opportunities to bid on contracts?**

WaTech publishes all its procurements through WEBS and OMWBE's website. Additionally, WaTech includes direct contract with known current or previous OMWBE vendors.

**Your agency plan according to EO 22-01 should already be implemented. How has your plan aided in your efforts to increase your agency plan from last year?**

- 1) We published our first iteration of its forecasting report.
- 2) WaTech has significantly increased the use of DES master contracts.
- 3) WaTech has held vendor forum where vendors can learn about the agency's strategic plan and future procurements.
- 4) WaTech attend the DES Washington Procurement Connect: Strengthening Your Business in October.
- 5) WaTech is continue to increase Personal Service contracts with OMWBE vendors.

**Did your agency's spend decrease for FY24? If so, what was the reason(s)? What perceived barriers did you face?**

Yes, it decreased by a significant amount. We had an unplanned purchase which has seemed to be our biggest barrier we are encountering.

**What new efforts are you going to implement to try to increase your spending with small-minority and women owned businesses?**

WaTech is focusing on identifying additional data about future needs and projects. This will add in us pre-planning and doing more out reach in those areas.