



Goal for FY24: 6.72%

Business Diversity Spending Goal Plan FY24 - [Governor's Supplier Diversity Subcabinet approved best practices](#)

Summary Statement:

Based on past contracts ESD has been able to determine which divisions in ESD are best suited for immediate increase in diversity spending. ESD also revamped its procurement format to take a more diversity inclusive approach. ESD is also utilizing information from past RFPs and contracts to create lists of past diverse business who responded to prior proposals, and could be notified in advance for future projects. ESD is also reviewing OMWBE's lists to determine potential certified firms that could be consulted for future projects. Lastly ESD is increasing its forecasting measures so that the Contracts Division has advance notice of possible procurements. This will enable us to better utilize our outreach efforts to the veteran, small, and minority vendor communities.

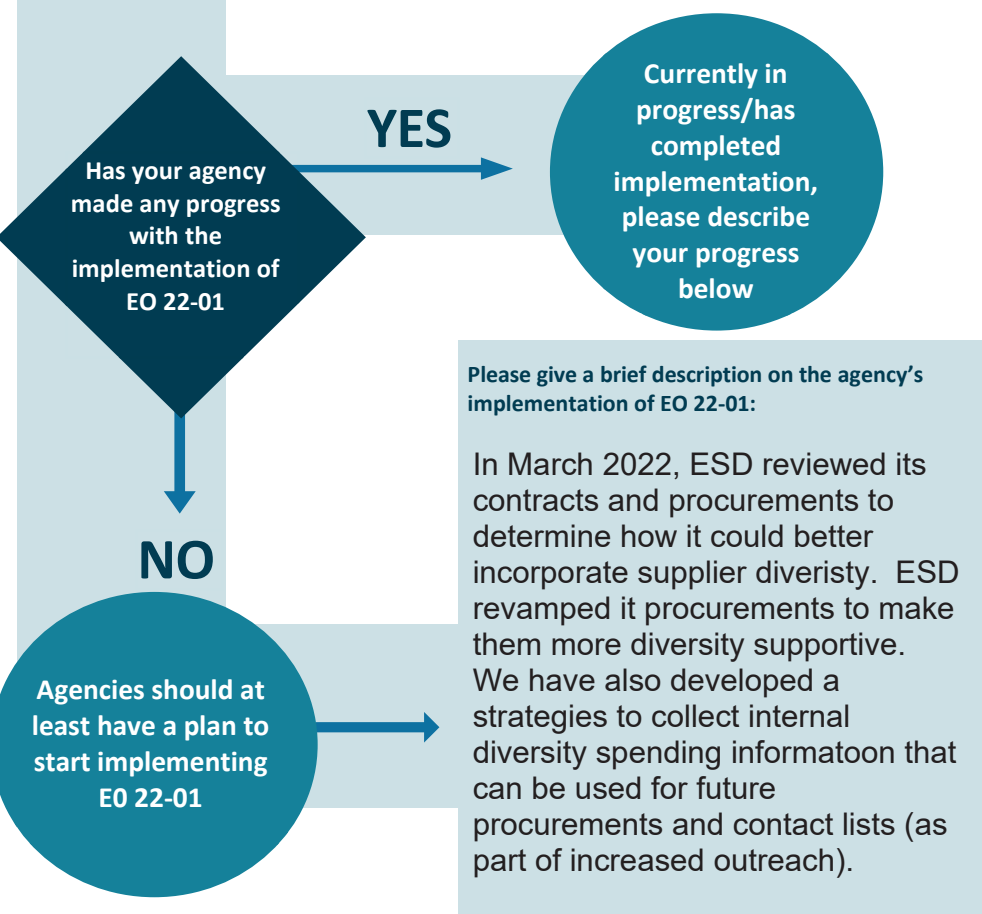
Steps your agency has completed to prepare for forecasting and steps remaining:

Agency forecasting has been difficult in bringing in all of the different divisions and their future contracting needs. This has been especially true with much of our IT needs. However, ESD performs a great number of community outreach contracting as part of Career Connect Washington and similar employment and apprenticeship based programs. We have focused our forecasting on these types of contracts first. We have also focused on the various grants we expect to receive that will help fund these projects. It is within this area that ESD expects to increase its greatest amount of supplier diversity.

How are supplier diversity efforts managed within your agency:

ESD utilizes a central contracts unit where the contracts personnel directly serve the contract managers throughout the agency divisions. Although it is the division Contract Managers who have the most direct contact with the vendor community, ESD's contracts unit is setting up meetings and presentations with the internal divisions to better educate everyone on how to increase supplier diversity efforts. ESD also included numerous articles in our agency news letter that informed and educated personnel on these measures. ESD also has weekly leadership meetings to discuss numerous causes, effects, and approaches to overcoming the diversity disparity.

Progress to Implement EO 22-01:



Outreach to OMWBE Certified Businesses:

